





This newsletter is solely for information which is periodically issued by RongViet Securities Corporation for existing and potential investors of funds under management of Eastspring Investments Fund Management Limited Liability Company (EIFMC).

FEBRUARY NEWSLETTER 2021 Data as of 31 January 2021

Macroeconomy commentary: The pandemic made headlines again

- There have been 301 community infections since 28/01/2021, following a twomonth period with no community infections cases. The new Covid-19 outbreak was caused by new virus strain.
- Vietnam's Manufacturing Purchasing Managers Index (PMI) posted at 51.3 in Jan 2021, down from 51.7 in December last year. Manufacturing sector struggled to gain momentum at the start of 2021 as new orders increased at a slower rate.
- Inflation remained subdued as the Consumer Price Index (CPI) fell by almost 1.0% YoY. On a monthly basis, the CPI rose by nearly 0.1% compared to Dec 2020. Prices of domestic fuels (petrol & gas) rose following global oil prices. The transport inflation index continued to rise by 2.3% MoM. As the Tet holiday makes consumer demand also increase, the food inflation index increased by 0.6% MoM while the textile inflation index was up by 0.4% MoM.
- In Jan 2021, the US Treasury said that Vietnam's actions to push down the value of its currency are "unreasonable" and restrict U.S. commerce. According to the CSIS (Center for Strategic & International Studies), the US Treasury has a combination of several following actions: 1) seeking a negotiation with Vietnam's government; 2) filing a dispute-settlement case at the World Trade Organization (WTO); and 3) imposing tariffs or other retaliatory measures against Vietnamese goods. The VND appreciated by 0.5% against the USD in that month.

Market commentary: Free fall

- VN-Index decreased by -4.3% MoM to 1056.6. From the top, it was a fall of 12.0%, which mostly occurred at the end of the month. This drop is among the most dramatic compared to SET (+1.2%), KOSPI (+3.6%), S&P 500 (-1.1%).
- Average matched liquidity on HOSE reached VND 15.1 trillion (+36.4% from last month). In general, the VN30, VN Mid and VN Small had a consensus, causing the upward momentum of liquidity to be maintained throughout the month. VN30 and VN Small both recorded a very high liquidity increase (+34.3% and +38.0% respectively). The negative news about new Covid outbreak in late January was one of the main factors contributing to the index's decline. In 1M2020, domestic investors' newly opened stock accounts reached a peak of 86,269.
- In January, foreign investors maintained net selling position on HOSE. The net sell value increased notably when VN Index approached the previous peak, reaching VND 3.4 trillion (+24% MoM).

Figure 4: Net buying/selling on HOSE via matching-order transaction versus

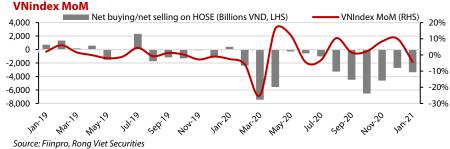


Figure 1: Manufacturing's slowdown

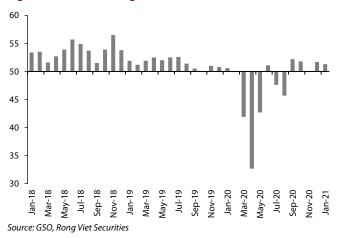
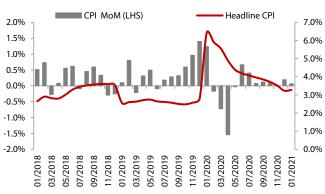
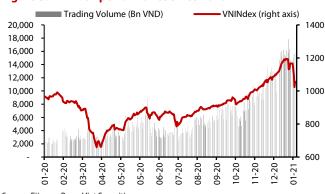


Figure 2: Subdued inflation in January



Source: GSO, Rong Viet Securities

Figure 3: VNIndex performance since 2020



Source: Fiinpro, Rong Viet Securities







Residential real estate: The recovery is on track driven by high-end products

4Q2020 – Supply witnessed continuous recovery with the dominance of luxury and high-end segments

- In 4Q2020, new launch supplies indicated strong recovery on both a quarterly and yearly basis. Specifically, newly launched units reached 8.058 (+103% QoQ and +59% YoY) (Figure 5). However, 2020 was still a year of supply stagnancy with five-year supply hitting a low. New supply was 100% from the luxury and high-end units while nothing came from affordable and mid-end apartments, per CBRE. In our view, low profitability of these segments given the cost appreciation in land acquisition and compensation costs in HCMC discouraged developers to join this segment.
- The selling price of most products slightly climbed given the supply shortage, especially the price in the luxury segment up by 9% YoY. However, the high-end price stood still, dropping by 1% YoY. It is because there was a number of mid-end products in 2020 gradually transferred to the high-end segment, dominating the decrease in average price of the premium ones per CBRE. Therefore, the actual decline in the primary price of the high-end segment was considered as a change in product category (Figure 6).

The East and the South are two key hubs

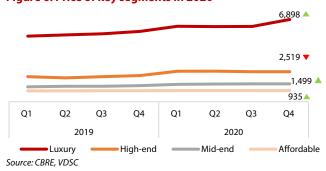
• In terms of location, Thu Duc City contributed nearly 40% of the new supply with eight projects in 2020. The higher-than-average (compared to HCMC) growth of Thu Duc City (c. 4% during 2015 – 2019) created strong housing demand.

Figure 5: New supply and sold units in 2020



Source: CBRE, VDSC

Figure 6: Price of key segments in 2020



Sector's valuation (at 31/01/2021)

| sector s variation (at . | J 1/0 1/202 1/ | | | | | | | | | | |
|--------------------------|----------------|-------|-------|-----------|-----|-------|-------|-----------------------|------------------------|------------------------|--|
| | %1M | %3M | %YTD | Basic P/E | P/B | ROE | ROA | Dividend yield (%) | PBT growth (YoY, %) | EPS growth (YoY, %) | |
| Oil & Gas | -9.1% | 14.7% | -9.1% | n/a | 1.3 | 0.7% | 0.0% | 8.5% | -45.9% | 3.0% | |
| Basic Materials | -8.2% | 33.7% | -8.2% | 18.2 | 1.7 | 12.3% | 6.1% | 3.7% | -45.0% | 63.1% | |
| Industrials | -5.2% | 15.6% | -5.2% | 16.9 | 1.8 | 12.4% | 7.3% | 3.9% | 249.2% | 44.1% | |
| Consumer Goods | -5.2% | 4.2% | -5.2% | 19.0 | 2.7 | 21.3% | 13.7% | 2.6% | 41.9% | 15.3% | |
| Health Care | -2.3% | 6.9% | -2.3% | 14.7 | 1.8 | 15.8% | 11.3% | 4.6% | -27.6% | -2.8% | |
| Consumer Services | 0.0% | 14.7% | 0.0% | n/a | 2.8 | -2.8% | 2.0% | 3.4% | -17.2% | 41.9% | |
| Telecommunications | 8.3% | 31.1% | 8.3% | 33.6 | 3.6 | 10.3% | 4.4% | 5.2% | 546.0% | 33.4% | |
| Utilities | -7.6% | 11.2% | -7.6% | 15.3 | 1.8 | 12.9% | 9.2% | 3.9% | 35.6% | 36.2% | |
| Financials | 2.2% | 22.5% | 2.2% | 18.3 | 2.6 | 17.2% | 6.2% | 2.3% | 61.1% | 14.5% | |
| Banks | -6.9% | 15.7% | -6.9% | 11.4 | 1.8 | 17.3% | 1.5% | 0.0% | 57.0% | 6.2% | |
| Technology | 6.6% | 22.3% | 6.6% | 14.7 | 2.4 | 17.0% | 8.0% | 1.7% | 139.5% | 389.0% | |

Source: Fiinpro, VDSC







Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

*Mutual fund (Eastspring Investments Vietnam Navigator Fund ("ENF")

Investment objective

Objective of the Navigator Fund is to deliver capital appreciation through exposure to multiple asset classes, including equity, bond, and bank deposit.

Actively navigate the market through dynamic asset allocation to provide participation in equity upside when stock markets are performing well, while having a softening effect when stock markets are not performing well.

Fund details

| Supervisor Bank | HSBC (Vietnam) Ltd. | Max. Investment | No limit |
|-------------------------------|---------------------|------------------------|-----------|
| Total NAV | VND 160.3 billion | Min. Balance | 100 units |
| Min. Initial Investment | VND 2,000,000 | Min. Redemption | 100 units |
| Min. Subsequent Investment | VND 1,000,000 | Fund dealing frequency | Weekly |
| Source: EIFMC | | | |

Commentary

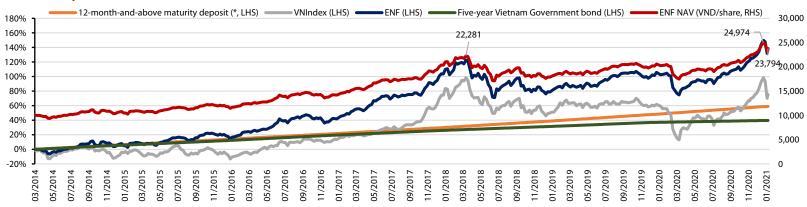
Source: EIFMC, Rong Viet Securities

In general, since inception until January 31th, 2021, the ENF Fund has performed better than some other investment channels such as savings deposit channel with 12-months-and-above maturity, five-year Vietnam Government bond, and stocks (VNIndex excluding dividends). In the last three years from 2018 to 2020, the ENF Fund's net return reached 6.3% / year. In 2020, the ENF fund increased by 17.4% and outperformed the stock market. After 1M2021, the ENF fund maintained the momentum by increased 1.6% YTD, while the stock market was down by -4.3%.

Cumulative return of ENF and other assets (%) (**)

| Since ENF inception | ENF | VNIndex | VN 5-year bond | 12-month-and-above maturity deposit (*) |
|---------------------|---------|---------|-------------------|--|
| Cumulation return | 137.94% | 75.56% | 39.68% | 59.10% |
| Annual return | 13.47% | 8.55% | 4.99% | 7.00% |

Cumulative performance of ENF.vs other assets (**)

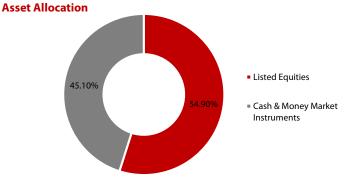


Source: EIFMC, Rong Viet Securities



Source: EIFMC

| Subscription fee | Up to 3% |
|--|------------------------------------|
| Annual management fee | 1.5% per annum of total NAV |
| Custodian, Supervisory, Transfer Agent & | Up to 0.25% per annum of total NAV |



Source: EIFMC

(*) Using average 12-month-and-above maturity deposit rate from weekly SBV announcement

(**) Past performance is not necessarily a guide to the future or likely performance of any particular fund, nor EIFMC. An investment in securities investment funds is subject to investment risks, including the possible loss of the principal amount invested. Potential investors may wish to seek advice from a financial adviser before purchasing any fund unit.







Performance of funds under current management of Eastspring Investments Fund Management Limited Liability Company

6 PRU*link* Funds

6 PRUlink Funds are established from premium of unit-linked product policies provided by Prudential Vietnam, with an aim to maximize total income in the medium-to-long term for policyholders who are signed policies with Prudential Vietnam and does not apply to other individuals. These funds are designed for customers with low to high risk tolerance levels corresponding to investment strategy into assets with stable income (such as deposits ...) to high capital growth (such as stocks...).

Net return of PRUlink Funds (%)

| Year/ Assets | PRUlink Vietnam Equity Fund | PRUlink Growth Fund | PRUlink Balance Fund | PRUlink Stable Fund | PRUlink Bond Fund | PRUlink Presever Fund | 3-month maturity deposit interest | 12-month-and- above maturity deposit interest | Five-year Vietnam government bond return | VNIndex |
|-----------------|-----------------------------------|------------------------|----------------------------|------------------------|----------------------|-----------------------------|---|---|---|---------|
| 2016 | 13.83% | 12.69% | 11.63% | 10.45% | 8.73% | 3.89% | 4.76% | 6.82% | 6.63% | 14.82% |
| 2017 | 56.58% | 42.01% | 32.46% | 23.29% | 10.87% | 4.00% | 4.81% | 6.80% | 5.52% | 48.03% |
| 2018 | -9.22% | -4.52% | -1.51% | 1.39% | 5.63% | 4.74% | 4.41% | 6.90% | 4.31% | -9.32% |
| 2019 | 9.75% | 10.56% | 10.98% | 11.41% | 12.19% | 5.50% | 5.30% | 6.93% | 4.46% | 7.67% |
| 2020 | 16.21% | 15.95% | 14.67% | 12.54% | 9.14% | 5.61% | 4.48% | 7.09% | 1.92% | 14.87% |
| 1M2021 | 7.35% | 5.27% | 3.83% | 2.39% | 0.30% | 0.33% | 0.56% | 0.48% | 0.09% | -7.24% |

Source: EIFMC, Rong Viet Securities

Note:

- Return of our funds is calculated based on the date of reported NAV. There could be difference between this return and return calculated at the end of the month. The PRUlink Funds' net return in 2020 and after 1M2021 have not been audited and provided by EIFMC and Rong Viet Securities and may be adjusted at the end of the financial year. Past performance is not necessarily a guide to the future. Customers are entitled to investment results and bear corresponding risks and should refer the terms and conditions of the insurance products for further information.
- 3-month maturity deposit interest is average of monthly quoted interest rates from three listed State-owned banks at the time of roll over (not including Vietcombank during 2015 2017 due to lack of data), 12-month-and-above maturity deposit interest is average rate from weekly SBV announcement, and five-year Vietnam government bond return has been calculated by Rong Viet Securities after it randomly selects a Vietnam government bond with duration of (or closest to) 5 years.

Commentary

- Regarding to the investment trust from Prudential, for the past 5-year period from 2016 to 2020, cumulative net returns of all the fund have increased sharply, in range of 26.0% and 105.7%. Of which PRU*link* Vietnam Equity Fund had the highest growth with accumulated net return of 105.7%, followed by the PRU*link* Growth Fund with cumulative net return of 95.3%.
- The PRU*link* Vietnam Equity Fund recorded the best results after 1M2021 with 7.35%, followed by the PRU*link* Growth Fund (5.27%) and PRU*link* Balance Fund (3.83%). The PRU*link* Vietnam Equity Fund (7.35%) also had better performance than the Vietnamese stock market (VNIndex, -7.24%).







DISTRIBUTORS

SSI Securities Corporation

(SSI)

Tel: (84-28) 3824 2897

KIS Vietnam Securities Corporation

(KIS)

Tel: (84-28) 3914 8585

RongViet Securities Corporation

(VDSC)

Tel: (84-28) 6299 2006

Vietcombank Securities Company

Limited (VCBS)

Tel: (84-24) 3936 6426

VNDIRECT Securities Joint Stock

Company (VNDS)

Tel: (84-24) 3972 4568

Bank for Investment & Development
Securities Joint Stock Company (BSC)

Tel: (84-24) 3935 2722

Viet Capital Securities Joint Stock

Company (VCSC)

Tel: (84-28) 3914 3588

DISCLAIMER

This newsletter is solely for information and may not be published, circulated, reproduced or distributed in whole or part to any other person without the prior written consent of both Rong Viet Securities Corporation (VDSC) and Eastspring Investments Fund Management Limited Liability Company (EIFMC). The information presented on Pages 1 & 2 of this newsletter is exclusively provided by VDSC through demonstration of personal view of its writer after having taken all reasonable care during collection and analysis of information collected from the market and other sources to ensure that the informationcontained in this newsletter is not untrue or misleading at the time of publication, however, VDSC and EIFMC cannot guarantee the accuracy or completeness of such information. Any opinion or estimatecontained in this document is subject to change without notice. The predictions, projections, or forecast on the economy, securities markets or the economic trends of the markets are not necessarily indicative of likely performance of our companies or any funds managed by us.

This newsletter is for information of existing and potential investors of EIFMC, including but not limited to investors of Eastspring Investments Vietnam Navigator Fund (ENF) and investment unit linked funds of Prudential Vietnam Assurance Private Limited being managed by EIFMC. The provided information is not an offer or solicitation of an offer for the purchase of any fund unit and nothing herein should be construed as a recommendation to transact in any investment product of VDSC or EIFMC. The graphs or charts presented and securities mentioned in this newsletter is for illustrative purposes only, and should not be construed as an offer or solicitation for the subscription, purchase or sale of any securities mentioned herein, despite that the investment portfolios of EIFMC may from time to time coincidently includeany or all of securities mentioned in the newsletter.

Fund documents such as ENF Prospectus and Charter are available and may be obtained through website of EIFMC or any of its appointed distributors, and fund documents related to investment linked funds are provided by Prudential Vietnam Assurance Private Limited. All applications for fund units must be made on the manner described in the fund documents. ENF units are not available to US persons. Potential investors should read carefully fund documents before deciding whether to subscribe for or purchase fund units. Investments in investment funds are not deposits or other obligations of, or guaranteed or insured by the fund manager or any of its related corporations. An investment in fund units is subject to investment risks, including the possible loss of the principal amount invested. Past performance is not necessarily a guide to the future or likely performance of any particular fund, nor EIFMC. The value of fund units and any income accruing to the units, if any, may fall or rise. Potential investors may wish to seek advice froma financial adviser before purchasing any fund unit.

VDSC is a securities company established and operating under the law of Vietnam, providing the services of issuing this newsletter. EIFMC is an ultimately wholly-owned subsidiary of Prudential plc. The Company and Prudential plc are not affiliated in any manner with Prudential Financial, Inc., a company whose principal place of business is in the United States of America or with the Prudential Assurance Company, a subsidiary of M&G plc, a company incorporated in the United Kingdom.